

# Communications Centre

Wouldn't it be great if you could guarantee every customer got through to the right person, who had the right information, and had their issue resolved first time? Enghouse Interactive's Communications Centre is a total contact centre solution to help you do just that.

## **One Solution for all interactions**

Today's customers expect to communicate with organizations whenever they want, from wherever they are, via what channel they like. Enghouse Interactive's Communications Center intelligently streamlines and centralizes all contact types in a single, fully integrated solution with a userfriendly interface. Omni-channel queuing and skills-based routing ensure all types of interaction are identified, prioritized, routed and transacted expertly, first time, every time.

Communications Center is a modular solution which includes: omnichannel contact center, operator attendant console, self-service IVR, call recording, and quality monitoring. A range of additional components and integration tools allows you to add functionality as requirements and budget dictate.

### **Deliver Outstanding Service Across all Channels**

Ensure every customer receives the same level of service regardless of whether they choose to contact you by phone, email, chat, social media, video or text. Communication Center's omni-channel queuing lets you route, manage and measure all types of contacts using one workflow engine. Agents and customers can choose their channel and also have the option to move between channels seamlessly. For example: from instant message to screen sharing, or from voice to video.

# **Improve First Contact Resolution**

By matching agent skills and experience to queues and delivering each interaction to the most appropriately skilled agent available.

# Before Communications Centre we had almost 50% of calls being abandoned, but now our abandonment rate is consistently 1-2%

-YELLOW PAGES

# Why Choose Communications Centre?

- Answer more calls in less time, increasing productivity
- Offer customers their choice of communication method and ensure service is consistent across all channels
- Achieve first contact resolution through intelligent routing
- Reduce abandonment rates, queues and call times by offering a callback
- Reduce agent attrition by providing the tools they need to achieve targets, reducing stress
- Optimise staff resources through comprehensive reporting and automation
- Improve customer satisfaction through real-time interaction monitporing and coaching
- Create loyal Customers by personalising their experience





	i Busque I <mark>Break</mark> Office		5:00 26:11				
Queues	Agents	Recent	Dashboar	d			
< Age	nt Profile						
	hn Brophy gged into test1 for 11 mins 30003	Logged in Time 1 Availability 7:28 Break time 2:22 Work time 1 min	hrs the				
Ed							
Current Activi			Recent Activity				
		Time	Recent Activity Date Queue	Duratic	n Recorded	Score	
Current Activi Channel	ty Queues Name	Time 9:24 a.m.		Duratic		Score 75.00 %	
Current Activi Channel	ty Queues Name or Number		Date Queue	Duratic	08 <mark>11</mark> .		
Current Activi Channel	ty Queues Name or Number Danelle Richardson	9:24 a.m.	Date Queue	Duratic	08 <b>nl.</b> 12 <b>nl.</b>		
Current Activi	sy Queues Name or Number Danelle Richardson 45477	9:24 a.m. 9:23 a.m.	Date Queue 30 Jul '15 CRQueue' 30 Jul '15 CRQueue'	Duratic 0: 1 0:	08 <b>11</b> . 12 <b>11</b> . 15 <b>11</b> .	75.00 %	/
Current Activi	ty Queues or Number Danelle Richardson 45477 Unknown	9:24 a.m. 9:23 a.m. 7:28 a.m.	Date         Queue           30 Jul '15         CRQueue'           30 Jul '15         CRQueue'           30 Jul '15         CRQueue'	Duratic Duratic C: C:	08 HL 12 HL 15 HL	75.00 %	
Current Activi Channel	y Queues Name or Number Danelle Richardson 45477 Unknown Ronald Busque	9:24 a.m. 9:23 a.m. 7:28 a.m. 7:28 a.m.	Date         Queue           30 Jul '15         CRQueue'           30 Jul '15         CRQueue'           30 Jul '15         30 Jul '15           30 Jul '15         30 Jul '15	Duratic 1 00 1 0: 0: 0:	08 11. 12 11. 15 11. 06	75.00 %	
Channel	y Queues Name or Number Danelle Richardson 45477 Unknown Ronald Busque Unknown	9:24 a.m. 9:23 a.m. 7:28 a.m. 7:28 a.m. 7:26 a.m.	Date         Queue           30 Jul '15         CRQueue'           30 Jul '15         CRQueue'           30 Jul '15         30 Jul '15           30 Jul '15         30 Jul '15           30 Jul '15         30 Jul '15	Duratic Duratic 0 0: 0 0:	08 11. 12 11. 15 11. 06 18	75.00 %	
Channel	y Queues Name or Number Danelle Richardson 45477 Unknown Ronald Busque Unknown Ronald Busque	9:24 a.m. 9:23 a.m. 7:28 a.m. 7:28 a.m. 7:26 a.m. 7:26 a.m.	Date         Queue           30 Jul 15         CRQueue           30 Jul 15         CRQueue           30 Jul 15         SRQueue           30 Jul 15         SRQUEUE	Durasis     Oci	08 11. 12 11. 15 11. 06 18 11 11. 28 11.	75.00 %	

#### Leverage the Power of CRM

Screen-pops can shave an average of 15 seconds off every call by automatically searching your CRM application for a match, and displaying the matching customer record. Communications Center can integrate with SAP, Microsoft Dynamics, and Salesforce (amongst others) using our Enghouse Interactive CRM Connector.

#### **Proactively Manage in Real-Time**

Managers, supervisors and agents can view in real-time what's happening in the contact center so that they can manage issues as they arise, before they impact service levels.

#### **Utilize Business Intelligence**

Communications Center provides a comprehensive range of reports to track customer experience and agent performance.

#### **Provide Exceptional Service**

An extensive directory of contact information enables operators to quickly find the right contact and know at a glance if they are available to take a call - as well as the best method to contact them. Enabled by TouchPoint agents can quickly search email queues or contacts and leverage the Quality Management Suite directly from within the intuitive user interface.

"...the integration provides immediate, low-cost communication between customers and NACR's Skype for Business experts at the click of a button."

#### **Maximize Profit with Outbound Contact**

Balance out the periods of low inbound call traffic by delivering a blend of inbound/outbound calls to agents depending on their skill-set, availability, and time of day.

#### Integrate Call Recording

An integrated voice and computer recording solution makes it easy to create a customer-focused, regulatory compliant contact center, while motivating and coaching staff to achieve excellence.

#### **Automate Routine Calls**

Routine, repetitive calls can easily be automated using IVR, providing self-service options to the caller and significant cost savings to the contact center.

#### **Simple Integration**

With tight integration to Avaya, Cisco, NEC and Microsoft Skype for Business (SfB) voice platforms, we take advantage of best-of-breed voice communications technology to deliver exceptional contact center functionality. The contact center is often viewed as risky during SfB deployments, however, Communications Center will make your migration flexible and worry free. With over 200 installed sites globally and support for migrations from multiple platforms (including Avaya, Cisco and NEC), you can simplify your migration path by choosing Communications Center. Enghouse Interactive is a Microsoft Gold Partner and have been global innovators with Microsoft platforms and communications for over 15 years. You can be confident your migration will be liw risk.

Communications Center integrates with other Enghouse Interactive products including Quality Management Suite, Knowledge Management Suite and Real-Time Speech Analytics.\*

#### **About Enghouse Interactive**

Enghouse Interactive's integrated suite of solutions includes multi-channel contact center, self-service, attendant operator consoles and workforce optimization. This wide portfolio places us in the unique position to offer customers and partners a complete, fully featured solution from a single vendor. These solutions support the full range of deployment methods from premise-based to private, public or community cloud and hybrid requirements.